

MEMBER BENEFITS



**Pennsylvania
Association of
Realtors®**

**3 Tiers of
REALTOR®
Membership**



**NATIONAL
ASSOCIATION OF
REALTORS®**



**Greater
Harrisburg
Association of
REALTORS®**



YOUR 2024 DUES RENEWAL TIMELINE



DUES INVOICES ARE EMAILED
October 10, 2023

How to pay:

Online: www.ghar.realtor under "Members Only"

Mail: P.O. Box 244
Elizabethtown, PA 17022-0244

Phone: (717) 364-3200



\$200 LATE FEE ASSESSED
January 8, 2024





MEMBERSHIP SUSPENDED FOR NON-PAYMENT
February 7, 2024



Don't Forget!


If your credit card is on file, it does not auto process.
You must approve and pay.

Thank you for your membership!




DUE DATE FOR PAYMENT
January 5, 2024

*Late Fee grace period
LAST CHANCE TO AVOID LATE FEE!*



BROKER BILLED FOR UNPAID DUES
January 22, 2024



Total Dues	\$511
<i>The breakdown of that total amount:</i>	
GHAR - Local	\$160
PAR - State	\$150
NAR - National	\$156
Consumer Advertising Campaign	\$45
Voluntary RPAC Contributions	\$49.50 (recommended)

(If you choose to contribute a different amount or elect not to contribute to RPAC at this time, click on the **MODIFY** button BEFORE you hit the **PROCESS** button if you pay online at www.ghar.realtor.)



View and
download the
dues process flyer

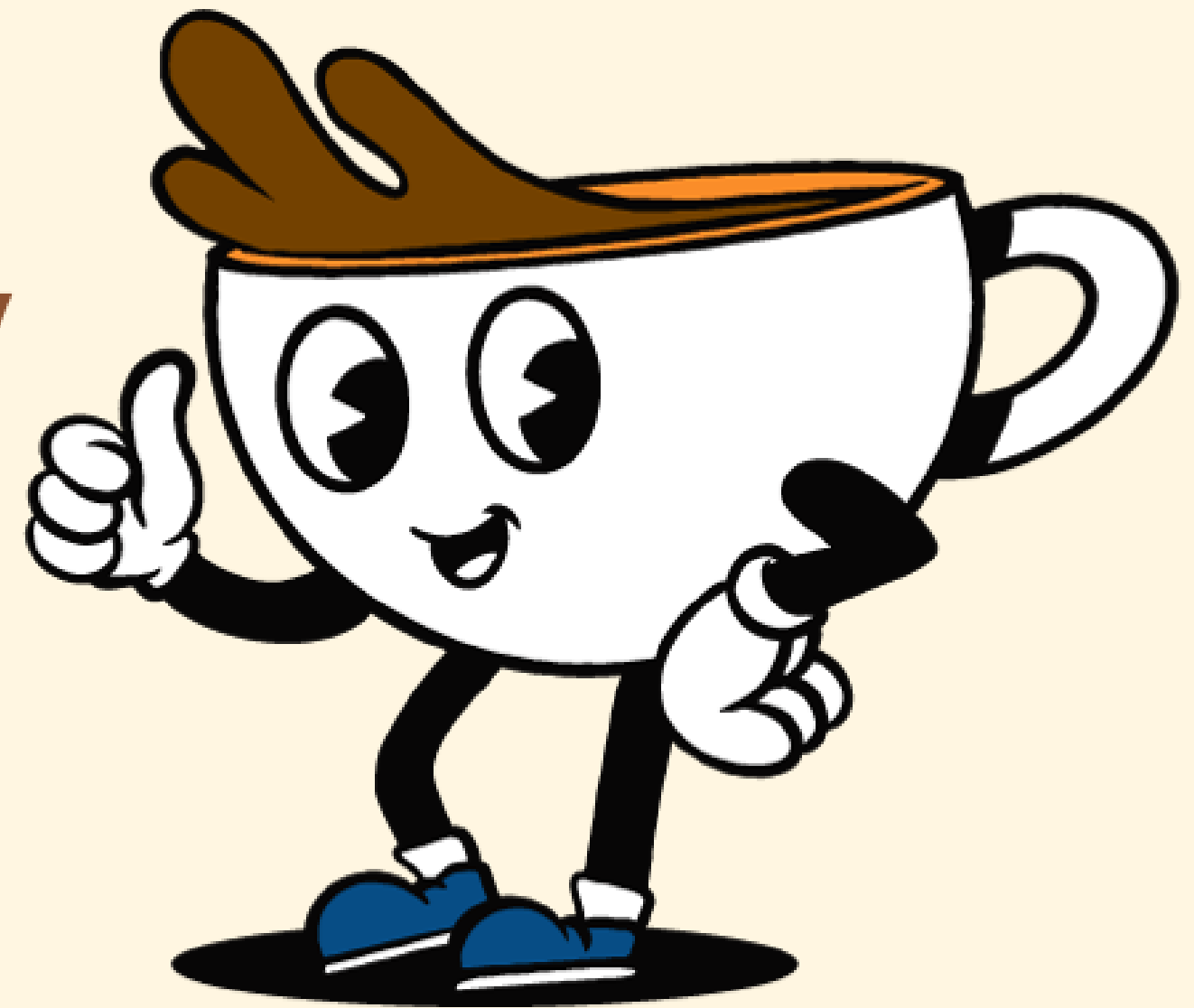
*RPAC contributions are not deductible for income tax purposes. Contributions to RPAC are voluntary and are used for political purposes. The amount suggested is merely a guideline and you may contribute more or less than the suggested amount. You may refuse to contribute without reprisal and NAR or any of its state associations or local boards will not favor or disfavor any member because of the amount contributed. Seventy percent (70%) of each contribution is used by your state PAC to support state and local political candidates. Until your state PAC reaches its RPAC goal, thirty percent (30%) is sent to National RPAC to support federal candidates and is charged against your limits under 52 U.S.C. § 30116; after the state PAC reaches its RPAC goal it may elect to retain your entire contribution for use in supporting state and local candidates. The state portion of dues is \$150 per member. PAR computes 5 percent or \$7.50 to be nondeductible for the member's income tax purposes due to PAR lobbying efforts. The national portion of dues is \$150. NAR computes 34 percent or \$51.00 to be nondeductible for the member's income tax purposes due to NAR lobbying efforts. The entire \$45.00 Consumer Advertising Campaign (CAC) qualifies as fully deductible. Membership dues is not tax deductible as charitable contributions; however, they may be tax deductible under other provisions of the Internal Revenue Code. Please seek advice from your tax professional.

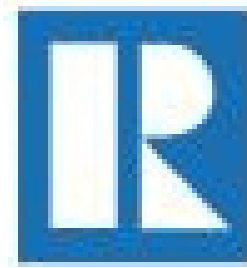
Who knew you could

get so much

for less than a cup of coffee?

**For less than \$1.40 a day*,
GHAR Members have
access to...**





**NATIONAL
ASSOCIATION OF
REALTORS®**

Advocacy



Advocate for policy initiatives that strengthen the ability for Americans to own, buy and sell real property sustainably.

REALTOR® Brand



Only members of NAR can call themselves a REALTOR®.

Code of Ethics



REALTORS® ensure high standards of professional conduct to serve the interests of clients and customers.

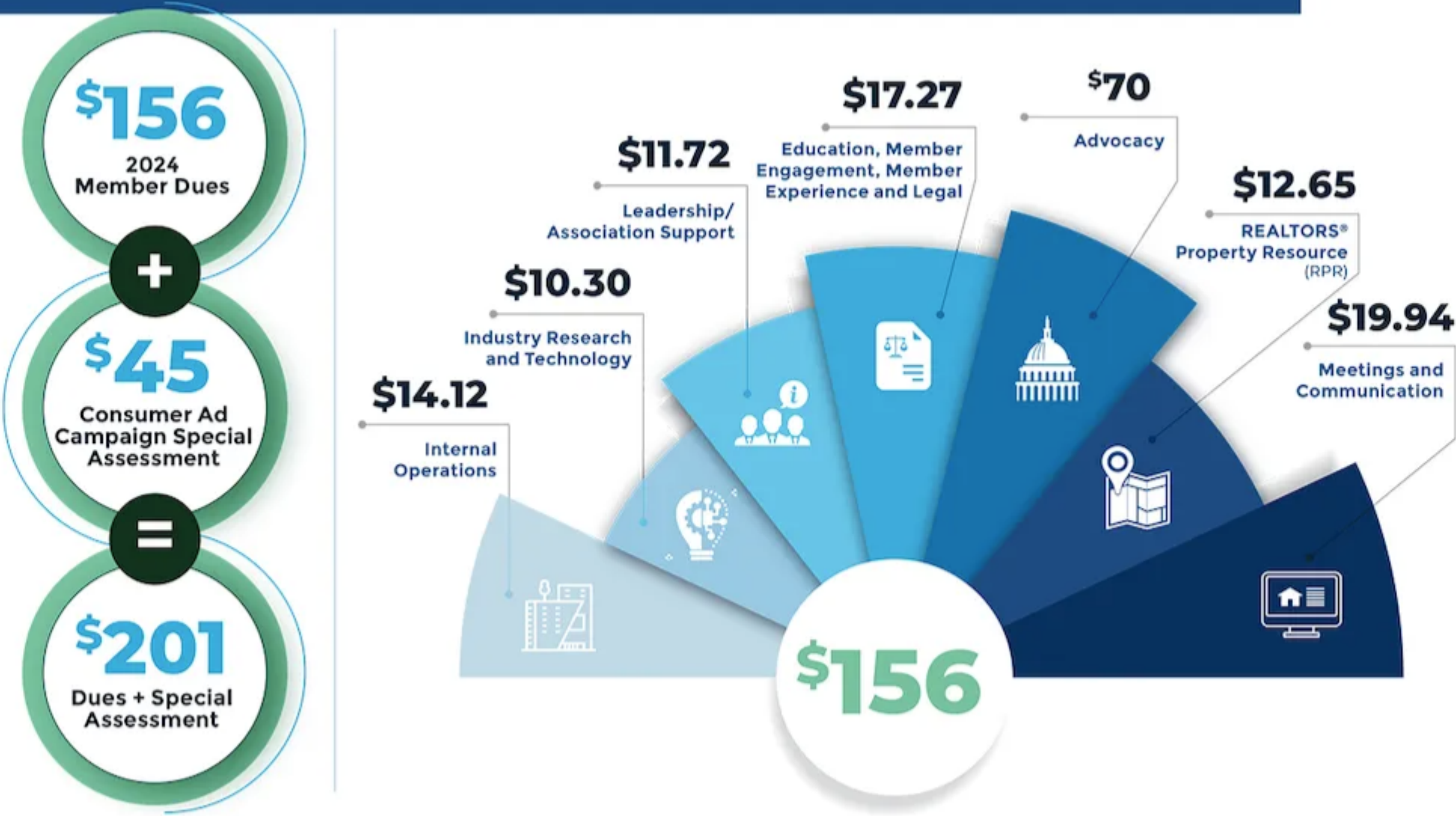
Convention /Meetings



NAR NXT, The REALTOR® Experience / REALTOR®
Legislative Meetings / Leadership Summit / C5 Summit / etc.

See How Your Dues Are Used...

This allocation reflects a 4% increase over 2023 dues, in line with the Board of Directors' decision in May 2023 to index dues to the Consumer Price Index beginning in 2024.





**Pennsylvania
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Legal



Access to the Legal Hotline which provides general answers to common problems that occur in your business.

Just Listed



Stay up to date with local real estate trends, Association successes and industry news.

Business Meetings



Opportunity for leadership to formulate policies on issues affecting the industry and the association.

Standard Forms



Members are able to access essential business forms through the PAR Standard Forms library.

Webinars



Each month PAR hosts a webinar event to educate, inform & help you grow your business! These are FREE to members.

VALUE OF YOUR MEMBERSHIP



By joining the Realtor® organization, you've shown your commitment to being a professional in the real estate industry. Throughout your career, the Pennsylvania Association of Realtors® is here to help you succeed. The following services are estimated costs you could incur without a PAR membership.



STANDARD FORMS

Real estate professionals, association staff and legal counsel work to create the forms you need to do business. Currently, there are 109 forms available.

\$350
non-member fee



LEGAL HOTLINE

Talk one-on-one with an attorney on the PAR Legal Hotline to get information to support your clients. The legal hotline received 6,893 calls in 2022.

\$150
per call



LEGISLATIVE ADVOCACY

PAR is advocating for your industry in Harrisburg. Legislation matters and we're having an impact. Recent victories include 1031 like-kind exchanges and private roadway maintenance agreements.

Invaluable



MONTHLY WEBINARS

Elevate your expertise in the industry by learning from top instructors and speakers.

\$50
per registration



Annual PAR membership dues: \$150

VALUE OF YOUR MEMBERSHIP



**Pennsylvania
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JUSTLISTED

Stay up-to-date on the latest industry news and trends on our daily blog posts.

\$100
per year



PAREALTORS.ORG WEBSITE

Provides you with resources and information to help you succeed in your business.

Invaluable



PREFERRED PARTNERS

Your PAR membership includes money-saving discounts and deals.

\$50
average savings



TRIPLE PLAY REALTOR® CONVENTION

Triple Play annually brings more than 100 educational sessions and 300 exhibitors to Realtors® in the tri-state area.

\$160
average savings



**Greater
Harrisburg
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Legislative Breakfasts



Held three times a year. Network with State, Municipal and County Officials and ask them your questions!

Development



Professional and leadership development opportunities are available throughout the year.

Commercial



Networking events such as development tours, a regional conference and breakfasts.

Market Stats



Each month Market Stats are made available and free to download on the GHAR website.

Networking



Monthly events structured to help you build a strong network of REALTORS® and Business Partners.



**Greater
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Continuing Education



GHRI classes are offered in person and online to make your learning experience a success!

Communications



Stay in the REALTOR® know by subscribing to our E-Newsletters and following us on social media!

SUPRA



The electronic lockbox system is the safest, most secure and efficient way of providing easy access into listings.

Bright MLS



Bright MLS provides more ways to search Listing & Public Records information.

Community Service



Give back to the community through donation drives, volunteer days, food drives and charity events!