



BUSINESS PARTNER MEMBERSHIP INFORMATION AND APPLICATION 2023

Since 1916, the Greater Harrisburg Association of REALTORS® (GHAR) has been working to further the interests of home and real property owners and real estate professionals. With over 2,100 REALTOR® members in the Central Pennsylvania area, the Association can proudly boast of its community, civic and professional achievements.

BUSINESS PARTNER MEMBERSHIP Affiliate Membership is open to any individual, who does not have an active real estate license but whose business provides services, supplies or is interested in the real estate industry. REALTORS® and our Affiliate Members are partners, working hand-in-hand in an ever-changing marketplace. Our combined mission is to stimulate home ownership and real estate transactions in the Central Pennsylvania area. Membership in GHAR may be your best investment.

APPLICATION AND APPLICATION FEE Business Partner Membership belongs to the company. The company pays a one-time application fee of \$175 and designates one individual to be the primary contact. Other individuals from the same company may join at a reduced rate. If a company is a branch office of a company already active with GHAR, then the company will not have to pay an application fee.

BUSINESS PARTNERS WITH SUPRA KEY PRIVILEGES Limited lockbox access is offered to business partners who provide services to sellers and/or buyers of properties listed with the Association's multiple listing service. This access eliminates the need for agents to meet you at properties. Dues are \$350 annually for a "key member". The \$350 annual dues allow a key affiliate to enter into an agreement with Supra to lease one key. If additional keys are needed, additional memberships are available at \$275 annually. The Supra key may not be shared. Each person must have their own key. Business partners with "key" privileges must provide a Certificate of Insurance with the following minimum limits:

Commercial General Liability Insurance:

General aggregate	\$1,000,000	Personal Injury	\$ 500,000
Per Occurrence	\$ 500,000	Fire Legal Liability	\$ 50,000
Products/Completed Operations	\$ 500,000	Medical Payments	\$ 5,000

GET INVOLVED As a Business Partner, you may also wish to lend your special talents and skills to Association committees, task forces, and activities. Getting involved in the Association is a great way to meet REALTORS®.

BENEFITS AND SERVICES In addition to the intrinsic benefit you will receive as a Business Partner of the Greater Harrisburg Association of REALTORS®, there are also a number of other specific programs available to you:

Company information on our website	Discounted mailing lists
Trade Fair participation	Education Seminars
Sponsorship opportunities	Government Affairs efforts
Professional recognition	Social activities through our Foundation
Information through publications	Thanksgiving Food Drive participation

DUES INFORMATION Individual dues for the calendar year are:

- \$200 for the first or primary individual member of a new company
- \$125 for each subsequent member
- \$350 for a key member with key privileges
- \$275 for each subsequent key member

Each company must designate one primary member.

For a new key membership, with your Application fee of \$175.00, Dues of \$350.00 and a Certificate of Insurance, you will receive Supra key access to GHAR lockboxes.

DUES YEAR Membership dues are on a calendar basis. Business Partners are billed in November for the following year.

PLEASE NOTE THAT IF YOU ARE APPLYING ON OR AFTER NOVEMBER 1 OF ANY YEAR, THE DUES AMOUNT IS WAIVED; HOWEVER, THE APPLICATION FEE REMAINS THE SAME.

GHAR BUSINESS PARTNER MEMBERSHIP APPLICATION

Type of Membership:

_____ New Company - Primary Member

_____ Secondary Member

_____ Key Member*

_____ Secondary Key Member*

Company Information:

Company Name: _____

Address: _____

City, State, Zip: _____

Telephone: _____ Fax: _____ Website: _____

EACH INDIVIDUAL MEMBER NEEDS TO COMPLETE THE INFORMATION BELOW:

Individual Information:

Full Name: _____ Nickname: _____

Preferred Salutation: *(Please check one.)* _____ Mr. _____ Mrs. _____ Miss _____ Ms.

Members Only Password (please provide a four-digit number which will be your GHAR online password: _____

Home Address: _____

City: _____ State: _____ Zip: _____

Email address: _____ Cell Number: _____

Allow Association Texting [] Yes [] No Birth Date: _____

PRIMARY MARKET FOR YOUR REAL ESTATE RELATED BUSINESS *(Check only one)*

_____ Residential _____ Commercial/Industrial _____ Appraisal _____ Property Management

***If applying for Key Membership** - Applicant hereby understands that the Supra key card is restricted to usage by the member for the sole purpose of specific services contracted for properties listed in the MLS. Applicant acknowledges that the key affiliate membership is not entitled to other benefits of, or the right of participation in the MLS.

Signature

Date

Primary Type of Business: Check only one. This is the category under which your company will be listed on our website, www.ghar.realtor.

_____ Advertising, Communications, & Marketing

_____ Architects & Engineers

_____ Attorneys

_____ Builders & Construction

_____ Building Services & Interior Design

_____ Environmental & Testing Services

_____ Financial Institutions

_____ Government & Professional Organizations

_____ Hauling & Moving

_____ Home Inspection & Pest Control Companies

_____ Mortgage Companies

_____ Title, Abstract, & Insurance Companies

_____ Other (Please note, a separate category will not be added)

Please use my credit card to pay for my dues:

(We accept VISA, MasterCard, Discover and AMEX)

_____ Please use the enclosed check to pay for my dues.

Credit Card Number _____

Expiration Date _____ **CVC** _____

Do you speak a language other than English? _____ If so, what? _____

SUBMIT COMPLETED APPLICATION, NON-REFUNDABLE APPLICATION FEE, DUES AND CERTIFICATION OF INSURANCE (IF APPLYING FOR KEY MEMBERSHIP) TO:

Greater Harrisburg Association of REALTORS®

424 N. Enola Drive, Suite 1, Enola, PA 17025-2221.

Phone: (717) 364-3200

Email: Shana@ghar.realtor

Website: www.ghar.realtor

Payments to the Greater Harrisburg Association of REALTORS® are not deductible as charitable contributions for Federal Income Tax purposes. However, such payments may be deductible as an ordinary and necessary business expense.

THANK YOU! WE LOOK FORWARD TO YOUR MEMBERSHIP!