

**Greater Harrisburg Association of REALTORS®**  
**Judith H. Reid Memorial**  
**Diversity Outreach Scholarship Application**

*Judith Reid was a member of the Greater Harrisburg Association of REALTORS® (GHAR) who passed away in 1995. During her real estate career, she was active in minority recruitment, and was instrumental in setting up the scholarship program that now bears her name. She was chair of the Equal Opportunity Committee and was active on the GHAR and the GHAR Foundation Board of Directors.*

As central Pennsylvania's population becomes more culturally diverse, it is important that REALTORS® in our area reflect that diversity. The GHAR Diversity Scholarship Program has been developed to promote diversity.

**Eligibility:**

- For the purpose of the Diversity Scholarship, the focus is on racial and ethnic diversity, therefore, the applicant must be of one or more diverse racial or ethnic backgrounds.
- Applicant may not have been previously awarded a scholarship from the Greater Harrisburg Association of REALTORS®.
- Individuals may only apply for a scholarship twice in a three year period.
- Scholarships are not awarded retroactively.
- To obtain a real estate license in Pennsylvania, individuals must be 18 years of age or older and must submit a criminal background check prior to receiving a license.

**Selection Criteria:**

- Racial/ethnic diversity
- Educational and employment history
- Potential to succeed in real estate as expressed in your personal statement
- Report from broker interview

**Required Information:**

- Completed application
- Resume and personal statement
- Completed form from broker after interview (to be sent by broker)

**Application Deadline:**

- Up to 6 scholarships may be awarded each quarter, with up to 24 annually. Application deadlines are at 5:00 p.m. on March 15, June 15, September 15 and December 15.
- Only complete applications will be considered.
- All applicants will be notified of the status of their application within two weeks of the deadline.

**Scholarship Includes (\$1,245.80 Value):**

- Tuition for the two required pre-licensing courses with the Greater Harrisburg REALTORS® Institute. (\$500 Value)
- Textbook for the required courses. (\$42.40 Value) Tuition for Exam Prep Courses. (\$140 Value)
- Two course exam retake fees (if applicable). (\$50 Value)
- State exam fee (Recipient is initially responsible for the state exam fee but will be reimbursed upon receiving a passing grade). (\$49 Value)
- Tuition for the *General Module: Practical Knowledge for the Real Estate Professional* class through the Greater Harrisburg REALTORS® Institute within the first year of licensure. (\$75 Value)
- Application fee of \$150 to the Greater Harrisburg Association of REALTORS® waived. (\*Note, \$100 New Member Capital Investment Fee to PAR still applies.) (\$150 Value)
- Reimbursement of the Bright MLS Application fee upon affiliation with a GHAR member brokerage (\$250 Value)

**If Scholarship is Awarded:**

- Recipient must enroll in a class of their choice within 90 days of receiving the scholarship. Once enrolled, recipients may only cancel each course once without losing the scholarship.
- Recipients must follow school policies including, but not limited to, attendance policies regarding pre-licensing courses. A copy of these policies may be obtained by calling the Association office at (717)-364-3200.

**Greater Harrisburg Association of REALTORS®**  
**Judith H. Reid Memorial**  
**Diversity Outreach Scholarship Application**

**Please type or print in ink. Please attach additional pages as needed to fully answer the questions below.**

Name: \_\_\_\_\_ E-mail Address: \_\_\_\_\_

Address: \_\_\_\_\_ City, State, Zip Code: \_\_\_\_\_

Phone, Daytime: \_\_\_\_\_ Phone, Evening: \_\_\_\_\_ Phone, Other: \_\_\_\_\_

**PLEASE ANSWER THE FOLLOWING QUESTIONS IN DETAIL:**

Please list your employment history in chronological order, most recent first:

Employer/Company	Dates of Employment	Reason for Leaving

Please list your education, certification, and degrees:

School/Program	Degree/Certificate

What amount of time do you feel you have available on a weekly basis to devote to real estate now and in the future?

\_\_\_\_\_

Will you have income that will support you while you get started in real estate? \_\_\_\_\_

Minority/Diversity status: \_\_\_\_\_

Languages spoken other than English, if any: \_\_\_\_\_

**I understand that application does not guarantee acceptance and that scholarships will be awarded based on this application and supplemental material attached as well as the selection criteria listed on the opposite page. I give the Greater Harrisburg Association of REALTORS® permission to use any of the contact information given here to contact me regarding this scholarship.**

**I attest that the information provided by me is accurate to the best of my knowledge.**

\_\_\_\_\_  
**Signature**

\_\_\_\_\_  
**Date**

*Please return this application to:*  
 Greater Harrisburg Association of REALTORS®  
 424 N. Enola Drive, Suite 1  
 Enola, PA 17025

**You must attach a résumé with this application along with a personal statement. In the personal statement, successful applicants might elaborate on significant personal or professional experiences, a personal plan for a successful career in real estate or significant obstacles, challenges or disadvantages met and overcome.**

What abilities or traits do you possess that you believe will help you succeed in real estate?

---

---

---

---

What might limit your success as a REALTOR®?

---

---

---

---

What is your interest or reason for beginning a career in real estate?

---

---

---

---

Personal Statement (You may attach on a separate sheet of paper if you prefer):

---

---

---

---

---

---

---

---

---

---

---

---

---

---

---

---

---

---

---

---

---

---

---

---

---

---