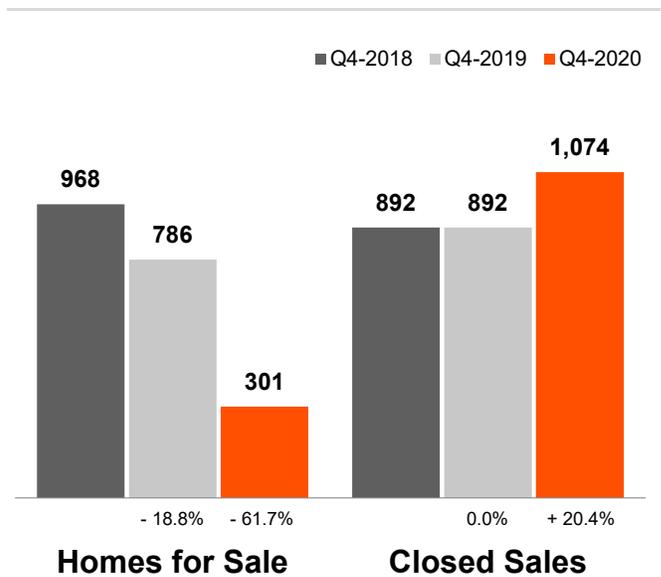


## Cumberland County, PA

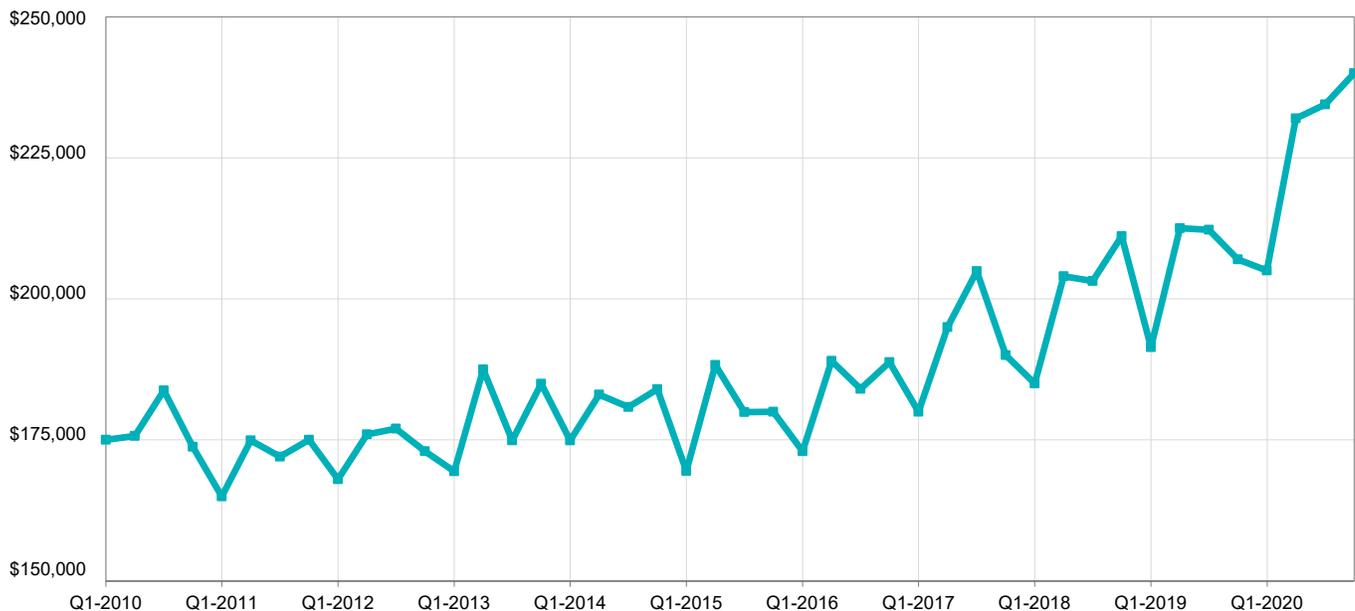
### Key Metrics

|                              | Q4-2020   | 1-Year Change |
|------------------------------|-----------|---------------|
| Median Sales Price           | \$240,000 | + 15.9%       |
| Avg. Sales Price             | \$264,209 | + 11.2%       |
| Pct. of Orig. Price Received | 99.3%     | + 2.6%        |
| Homes for Sale               | 301       | - 61.7%       |
| Closed Sales                 | 1,074     | + 20.4%       |
| Months Supply                | 1.0       | - 61.5%       |
| Avg. Prop. Mktg. Period      | 37        | - 26.7%       |

### Market Activity



### Historical Median Sales Price for Cumberland County, PA



## Cumberland County, PA ZIP Codes

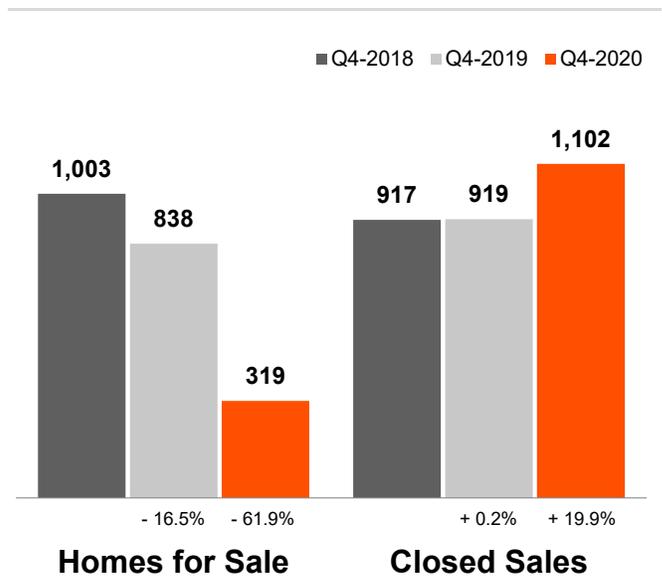
|       | Median Sales Price |             | Pct. of Orig. Price Rec'd. |             | Avg. Prop. Mktg. Period |             | Closed Sales |             |
|-------|--------------------|-------------|----------------------------|-------------|-------------------------|-------------|--------------|-------------|
|       | Q4-2020            | 1-Yr Change | Q4-2020                    | 1-Yr Change | Q4-2020                 | 1-Yr Change | Q4-2020      | 1-Yr Change |
| 17007 | \$349,875          | - 9.1%      | 98.8%                      | + 0.9%      | 41                      | + 141.2%    | 18           | - 33.3%     |
| 17011 | \$220,000          | + 9.5%      | 99.2%                      | + 2.5%      | 34                      | + 6.3%      | 139          | + 10.3%     |
| 17013 | \$210,000          | + 24.3%     | 97.6%                      | - 0.2%      | 40                      | - 42.0%     | 127          | + 23.3%     |
| 17015 | \$276,750          | + 24.7%     | 97.6%                      | + 0.7%      | 41                      | 0.0%        | 92           | + 19.5%     |
| 17019 | --                 | --          | --                         | --          | --                      | --          | 0            | - 100.0%    |
| 17025 | \$231,765          | + 19.2%     | 100.4%                     | + 4.3%      | 12                      | - 76.0%     | 91           | + 19.7%     |
| 17043 | \$235,000          | + 51.7%     | 97.9%                      | + 5.3%      | 56                      | - 1.8%      | 34           | + 70.0%     |
| 17050 | \$309,950          | + 9.9%      | 100.3%                     | + 3.1%      | 23                      | - 46.5%     | 196          | + 21.0%     |
| 17053 | --                 | --          | --                         | --          | --                      | --          | 0            | - 100.0%    |
| 17055 | \$254,000          | + 12.6%     | 100.6%                     | + 2.1%      | 51                      | - 8.9%      | 211          | + 37.0%     |
| 17065 | \$222,500          | + 49.8%     | 99.1%                      | + 9.6%      | 55                      | - 32.1%     | 22           | + 29.4%     |
| 17070 | \$175,000          | - 12.5%     | 100.0%                     | + 2.8%      | 13                      | - 68.3%     | 42           | - 43.2%     |
| 17090 | --                 | --          | --                         | --          | --                      | --          | 0            | - 100.0%    |
| 17240 | \$225,000          | + 12.6%     | 100.9%                     | + 10.4%     | 4                       | --          | 3            | --          |
| 17241 | \$205,450          | + 41.7%     | 98.4%                      | + 3.1%      | 45                      | - 50.0%     | 26           | + 23.8%     |
| 17257 | \$186,000          | + 2.2%      | 98.2%                      | + 3.9%      | 45                      | - 31.8%     | 62           | - 18.4%     |
| 17266 | --                 | --          | --                         | --          | --                      | --          | 0            | - 100.0%    |
| 17307 | --                 | --          | --                         | --          | --                      | --          | 0            | - 100.0%    |
| 17324 | \$139,950          | + 9.8%      | 96.2%                      | + 7.2%      | 103                     | + 8.4%      | 8            | - 60.0%     |
| 17372 | --                 | --          | --                         | --          | --                      | --          | 0            | - 100.0%    |

## Dauphin County, PA

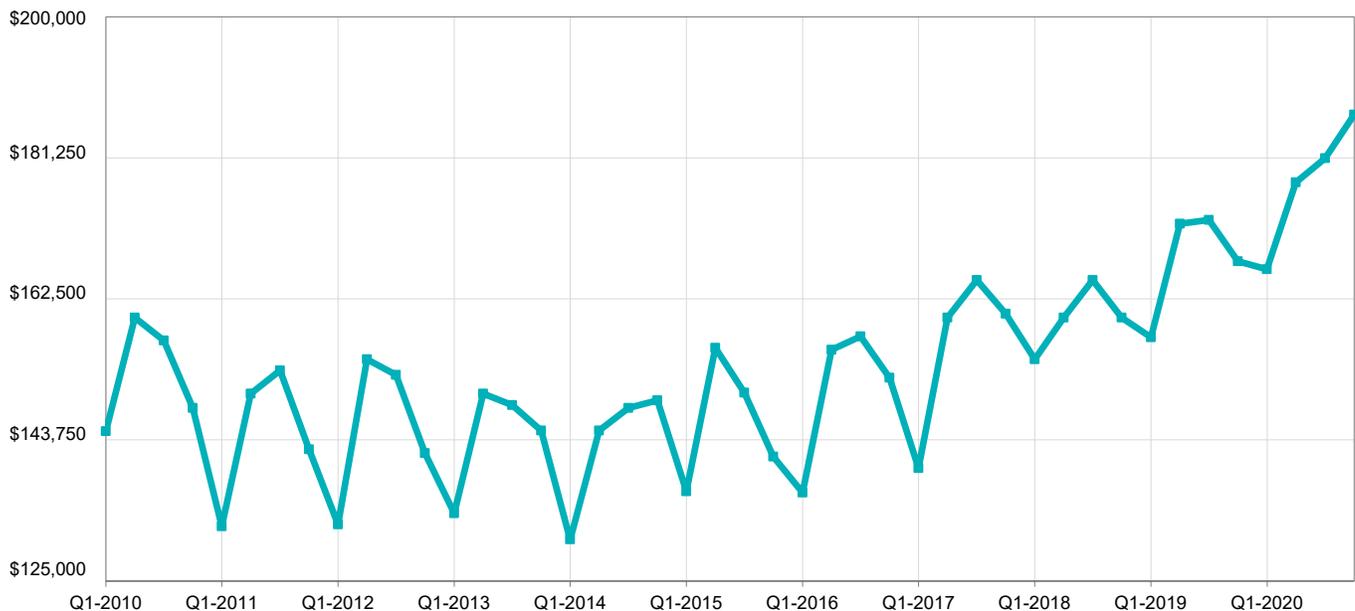
### Key Metrics

|                              | Q4-2020   | 1-Year Change |
|------------------------------|-----------|---------------|
| Median Sales Price           | \$187,000 | + 11.6%       |
| Avg. Sales Price             | \$212,550 | + 9.8%        |
| Pct. of Orig. Price Received | 98.9%     | + 3.8%        |
| Homes for Sale               | 319       | - 61.9%       |
| Closed Sales                 | 1,102     | + 19.9%       |
| Months Supply                | 1.0       | - 61.5%       |
| Avg. Prop. Mktg. Period      | 30        | - 37.6%       |

### Market Activity



### Historical Median Sales Price for Dauphin County, PA



## Dauphin County, PA ZIP Codes

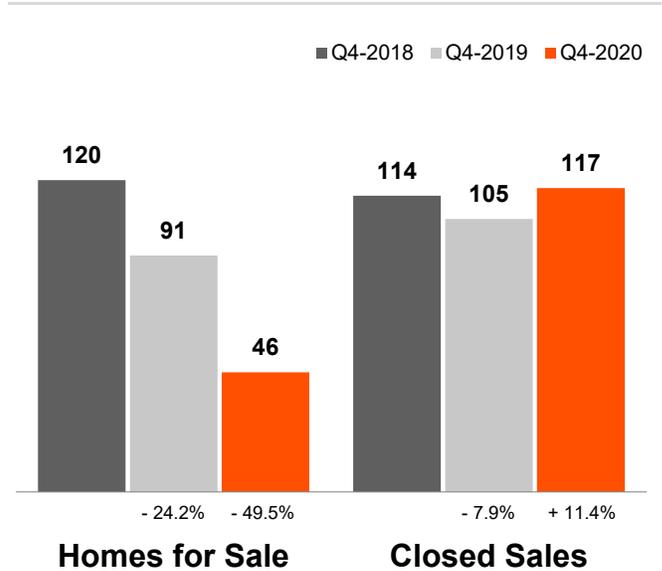
|       | Median Sales Price |             | Pct. of Orig. Price Rec'd. |             | Avg. Prop. Mktg. Period |             | Closed Sales |             |
|-------|--------------------|-------------|----------------------------|-------------|-------------------------|-------------|--------------|-------------|
|       | Q4-2020            | 1-Yr Change | Q4-2020                    | 1-Yr Change | Q4-2020                 | 1-Yr Change | Q4-2020      | 1-Yr Change |
| 17017 | --                 | --          | --                         | --          | --                      | --          | 0            | - 100.0%    |
| 17018 | \$159,900          | - 18.1%     | 99.2%                      | + 4.8%      | 9                       | - 67.9%     | 13           | - 27.8%     |
| 17020 | --                 | --          | --                         | --          | --                      | --          | 0            | - 100.0%    |
| 17022 | \$335,000          | + 45.7%     | 92.7%                      | - 4.6%      | 28                      | - 50.0%     | 7            | - 92.0%     |
| 17023 | \$140,000          | + 50.5%     | 100.3%                     | - 0.1%      | 22                      | - 79.0%     | 13           | + 85.7%     |
| 17028 | \$235,000          | + 95.8%     | 100.5%                     | + 15.7%     | 7                       | - 91.1%     | 8            | + 60.0%     |
| 17030 | \$109,995          | + 35.0%     | 137.7%                     | + 44.8%     | 80                      | + 196.3%    | 1            | - 50.0%     |
| 17032 | \$237,500          | + 30.1%     | 99.5%                      | + 3.9%      | 24                      | - 50.0%     | 13           | - 18.8%     |
| 17033 | \$228,000          | - 21.2%     | 95.1%                      | + 1.6%      | 24                      | - 61.3%     | 36           | + 12.5%     |
| 17034 | \$106,000          | + 45.2%     | 97.1%                      | + 7.1%      | 17                      | - 68.5%     | 11           | + 22.2%     |
| 17036 | \$250,000          | + 8.7%      | 99.0%                      | + 2.7%      | 25                      | - 39.0%     | 82           | - 3.5%      |
| 17048 | \$107,022          | + 82.9%     | 102.4%                     | + 25.5%     | 37                      | - 39.3%     | 9            | + 125.0%    |
| 17057 | \$156,250          | + 12.8%     | 98.3%                      | + 2.1%      | 28                      | - 39.1%     | 90           | + 26.8%     |
| 17061 | \$137,500          | + 37.5%     | 100.9%                     | + 7.7%      | 54                      | --          | 10           | --          |
| 17078 | \$199,000          | - 9.5%      | 99.2%                      | + 1.6%      | 13                      | - 72.9%     | 5            | - 93.0%     |
| 17098 | \$89,750           | - 13.3%     | 93.2%                      | + 4.6%      | 23                      | - 73.9%     | 6            | - 25.0%     |
| 17101 | \$144,000          | + 5.1%      | 94.1%                      | + 3.1%      | 96                      | - 12.7%     | 3            | + 50.0%     |
| 17102 | \$142,250          | + 21.1%     | 96.5%                      | + 0.4%      | 40                      | - 11.1%     | 46           | + 91.7%     |
| 17103 | \$60,000           | + 20.0%     | 93.1%                      | - 0.2%      | 29                      | - 17.1%     | 41           | + 64.0%     |
| 17104 | \$96,500           | + 75.8%     | 94.8%                      | + 8.0%      | 32                      | - 48.4%     | 56           | + 1.8%      |
| 17109 | \$175,000          | + 9.4%      | 102.0%                     | + 7.0%      | 13                      | - 55.2%     | 87           | + 26.1%     |
| 17110 | \$170,250          | + 8.6%      | 99.0%                      | + 5.0%      | 30                      | - 45.5%     | 142          | + 12.7%     |
| 17111 | \$225,000          | + 16.6%     | 100.6%                     | + 3.4%      | 35                      | - 25.5%     | 158          | + 24.4%     |
| 17112 | \$254,000          | + 11.9%     | 100.6%                     | + 3.0%      | 38                      | - 20.8%     | 214          | + 29.7%     |
| 17113 | \$119,900          | + 2.5%      | 97.2%                      | + 1.9%      | 22                      | - 52.2%     | 47           | + 42.4%     |
| 17129 | --                 | --          | --                         | --          | --                      | --          | 0            | --          |
| 17502 | --                 | --          | --                         | --          | --                      | --          | 0            | - 100.0%    |
| 17830 | --                 | --          | --                         | --          | --                      | --          | 0            | --          |
| 17980 | --                 | --          | --                         | --          | --                      | --          | 0            | - 100.0%    |

## Perry County, PA

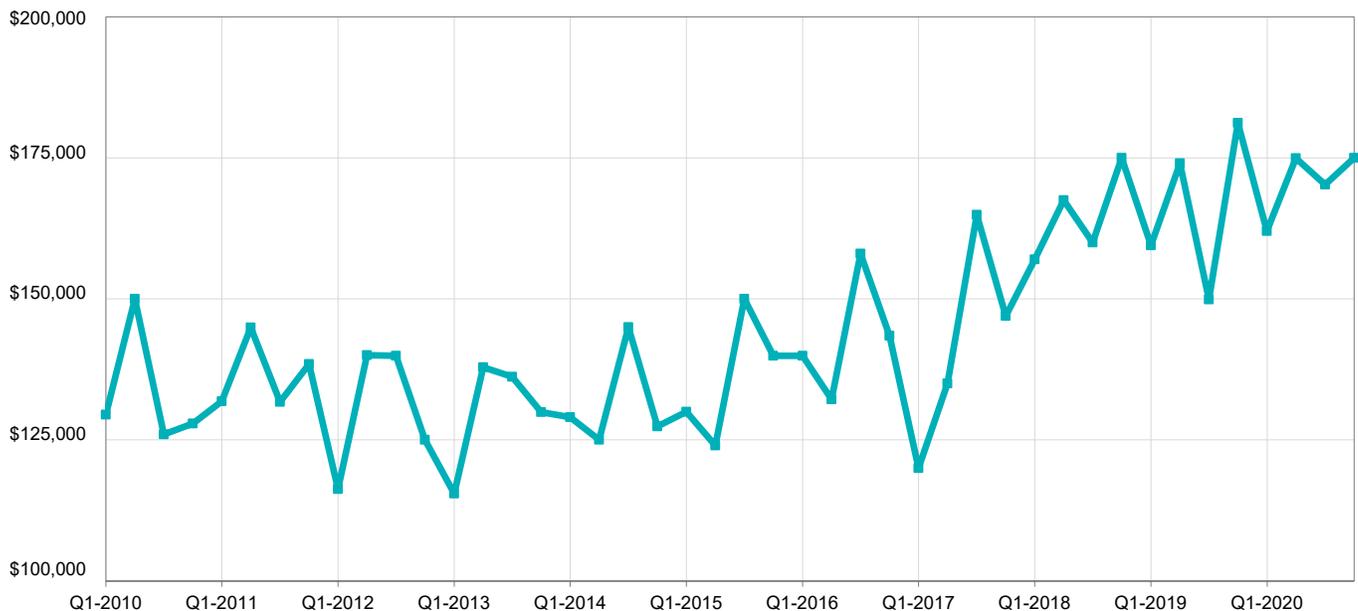
### Key Metrics

|                              | Q4-2020   | 1-Year Change |
|------------------------------|-----------|---------------|
| Median Sales Price           | \$175,000 | - 3.4%        |
| Avg. Sales Price             | \$205,977 | + 11.7%       |
| Pct. of Orig. Price Received | 98.6%     | + 3.6%        |
| Homes for Sale               | 46        | - 49.5%       |
| Closed Sales                 | 117       | + 11.4%       |
| Months Supply                | 1.3       | - 53.6%       |
| Avg. Prop. Mktg. Period      | 37        | - 30.2%       |

### Market Activity



### Historical Median Sales Price for Perry County, PA



## Perry County, PA ZIP Codes

|       | Median Sales Price |             | Pct. of Orig. Price Rec'd. |             | Avg. Prop. Mktg. Period |             | Closed Sales |             |
|-------|--------------------|-------------|----------------------------|-------------|-------------------------|-------------|--------------|-------------|
|       | Q4-2020            | 1-Yr Change | Q4-2020                    | 1-Yr Change | Q4-2020                 | 1-Yr Change | Q4-2020      | 1-Yr Change |
| 17006 | \$24,900           | - 75.1%     | 83.3%                      | - 15.9%     | 60                      | + 445.5%    | 1            | - 66.7%     |
| 17020 | \$175,000          | + 19.6%     | 99.9%                      | - 1.2%      | 45                      | + 50.0%     | 21           | - 12.5%     |
| 17021 | \$75,000           | --          | 93.8%                      | --          | 50                      | --          | 1            | --          |
| 17024 | \$235,750          | + 96.5%     | 97.0%                      | + 9.7%      | 140                     | + 191.7%    | 3            | 0.0%        |
| 17037 | \$121,000          | - 42.5%     | 100.0%                     | + 11.9%     | 5                       | - 93.2%     | 1            | - 75.0%     |
| 17040 | \$179,900          | - 34.6%     | 97.4%                      | + 0.8%      | 17                      | - 45.2%     | 11           | + 175.0%    |
| 17045 | \$192,800          | + 7.2%      | 96.3%                      | + 12.6%     | 64                      | + 39.1%     | 12           | + 300.0%    |
| 17047 | \$172,450          | - 20.5%     | 94.4%                      | - 3.2%      | 18                      | - 61.7%     | 2            | - 33.3%     |
| 17053 | \$170,000          | - 14.6%     | 100.1%                     | + 10.0%     | 10                      | - 88.4%     | 15           | - 25.0%     |
| 17062 | \$182,400          | + 32.2%     | 101.9%                     | + 20.0%     | 23                      | - 57.4%     | 12           | + 200.0%    |
| 17068 | \$124,500          | - 33.9%     | 94.8%                      | + 1.6%      | 20                      | - 68.8%     | 4            | - 63.6%     |
| 17074 | \$157,400          | + 8.2%      | 99.0%                      | + 7.1%      | 42                      | - 4.5%      | 20           | + 53.8%     |
| 17090 | \$279,900          | + 48.9%     | 97.6%                      | - 0.2%      | 34                      | - 39.3%     | 14           | - 6.7%      |